

# **Brand** Manual



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### Our Purpose

### "A Brand Is Not Just A Logo, A Website, Or Your Business Card... It's an Experience"



Azure Power is a competent, sincere and reliable Solar Power Producer that focusses on excellence in whatever it does. We generate value for our stakeholders by delivering high quality assets. By creating a consistent image, we ensure that we are the most respected brand in our customer's mind-set.

### Our Company's Purpose

#### Affordable Solar Power For Generations Our mission is to be the lowest cost power producer in the world.

It drives our all business decisions and actions which allows to make all our processes efficient. Our values are Excellence, Honesty, Socially Responsibility and Entrepreneurship. We take pride in communicating them, both internally and externally. It is the way we seek to positively influence society broadly and our customers, communities, and stakeholders personally.



### Our Positioning

"We offer our Utility, Commercial and Industrial customers reliable solar solutions, because of our vast experience as a solar power producer in building high quality solar assets, while being socially responsible"

### Our Brand Personality Traits

It's our job to make sure that all of our communications are consistent with the following brand personality traits. Our brand personality traits describe how we want our customers to perceive our company.

#### Devout

We are totally committed towards our work. We work hard to deliver our commitments

#### Honest

We are transparent, trustworthy and totally reliable. We are upfront and always portray the correct picture to our investors, customers, suppliers and fellow associates. No hidden agenda, no ulterior motive

#### Efficient

We are smart, tech savvy and extremely efficient in our work. We believe in doing things right in the first attempt

#### Leader

We continuously set benchmarks which others follow

#### onfident

We know our work, our targets and commitments and have the belief that we will achieve them

## Our Customer Strategy

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# We are successful because we are committed to deliver



### Our Core Identity

We have created a complete set of design guidelines to ensure consistency over just about every instance of customer contact. The core design elements are the essential visual elements of our brand – our logo, colour palette, typography and imagery.







#### Logo Type

Our Logo type is based on the Geometric 231 Heavy BT

#### Symbol

Our symbol in a shining 'Sun' that allows us to deliver our customers affordable solar power for generations The legal mark should be ®



#### Logo Type

Font Name: Geometric 231 Heavy BT Colour/Pantone: 285 C CMYK: 100, 40, 0, 0 RGB: 0, 125, 198 Hex: #007dc6 Logo Kerning: Manual



#### Logo Symbol

Colour/Pantone: 1235 CMYK: 0, 25, 95, 0 RGB: 225, 194, 32 Hex: #007dc6





#### Variant II May be used whenever the background colour is merging with the logo

Colour/Pantone: 1375 CMYK: 0, 25, 95, 0 RGB: 225, 194, 32 Hex: #007dc6

Colour: White CMYK: 0, 0, 0, 0 RGB: 255, 255, 255 Hex: #ffffff

Azure Power<sup>®</sup>



• The logo is generally placed in one corner of the layout. Regardless of where it's placed on the page, it should be left, Right, Top & Bottom aligned.

- Maintain the Clear Space around the logo to protect it from distracting graphics or typography
- The minimum clear space should be the height of the character 'P' in power and it should be measured from the extreme of the logo
- Do not draw the logo with the height lesser than the defined minimum logo size
- Never Redraw or alter the logo
- Do not change the kerning of the logo
- Never remove the registered (R) from the logo
- Use only authorized artwork available at www.azurepower.com/brandguidelines.aspx

#### Logo clear space



#### Logo minimum size

10 mm



Minimum logo size to be 10 mm in height or 29 mm width



- **I Do not** stretch logo from sides, always stretch the edges
- **II Do not** change the background colour of the logo, or use merging backgrounds
- **III Do not** rotate the logo
- **IV Do not** change colour

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- **V Do not** rotate the symbol
- **VI Do not** modify the type or break it into two lines
- **VII Do not** use the logo without 'R'
- **VIII Do not** use the logo without symbol
- **IX Do not** change the alignment of the type/logo











(VII)

**Azure Power** 



### Our Colour Palette

#### Why blue?

It suggests authority, dignity, security, stability, heritage, and trust. Blue also communicates image attributes such as "reliable", "trustworthy." Competent, Authority, dignity, security, stability,

Darker blues convey "tradition" and "guality," while brighter blues are used to convey and "technology." Blue also combines well with other colours (orange, green, yellow)

Colour/Pantone: 285 C	Colour/Pantone: 286 C
CMYK: 100, 40, 0, 0	CMYK: 100, 85, 11, 3
RGB: 0, 125, 198	RGB: 0, 51, 160
Hex: #007dc6	Hex: #0033a0
	CMYK: 100, 40, 0, 0 RGB: 0, 125, 198

Colour/Pantone: 1235 C	Colour/Pantone: 1375 C	Colour/Pantone: 7413 C
CMYK: 0, 32, 95, 0	CMYK: 0, 45, 96, 0	CMYK: 9, 57, 93, 0
RGB: 225, 184, 25	RGB: 225, 158, 22	RGB: 226, 132, 50
Hex: #ffb819	Hex: #ff9e16	Hex: #e28432

Colour: White CMYK: 0, 0, 0, 0 RGB: 255, 255, 255 Hex: #ffffff	CMYK: 48, 40, 38, 4 RGB: 138, 138, 141	Colour: Black CMYK: 0, 0, 0, 100 RGB: 0, 0, 0 Hex: #000000

#### Our core colours

- With rare exception, use only authorized Azure blu (PANTONE<sup>®</sup> 285C) for the logo
- Please emphasize the use of Azure blue (PANTONE) and Azure light blue (PANTONE<sup>®</sup> 284C) for full field colour in marketing communications

#### Colour matching: PANTONE®

- The appearance of our brand colours will differ from colour to a four-Colour process
- There will be slight colour variances when printing different paper stocks
- Always minimize visual differences by matching to PANTONE<sup>®</sup> colour swatches
- Ask the printer to adjust the four-Colour process formula to the paper (and other printing conditions)

	υ	onts	of Colour usage
ue	-	Don't	use low-contrast Colour combinations.
	-	Don't	use more than two Colours in a single
E <sup>®</sup> 285C)			text grouping.
ds of	-	Don't	tint the brand Colours. Choose a Colour
			from the secondary palette—or white,
			black, or gray—if the core Colours aren't
			sufficient.
		Don't	place the logo over any Colour or
om spot			background that provides insufficient
			contrast.
g on			

Denthe Colores and



#### Open Sans is our primary typeface used in all communication materials

- Use type size and weight to establish a clear hierarchy of information
- Font Oswald can be used for headings
- Font Garamond to be used for emails and presentations
- Font Sans Serif to be used for gmail as exception
- Don't substitute any other typeface unless you're using Garamond, Oswald for corporate communication
- Printed items being distributed, use Open Sans

Open Open Sans Light Sans Bold Italic **Open Sans Regular** 

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Typographic Style

Use typeface, type size, and type weight wisely to establish a clear hierarchy of information.

ABCDEFGHIJKLMNOPQRSTUVWXYZ 0123456789 abcdefghijklmnopqrstuvwxyz

### ABCDEFGHIJKLMNOPQRSTUVWXYZ 0123456789 abcdefghijklmnopqrstuvwxyz

### ABCDEFGHIJKLMNOPQRSTUVWXYZ 0123456789 abcdefghijklmnopqrstuvwxyz

ABCDEFGHIJKLMNOPQRSTUVWXYZ 0123456789 abcdefghijklmnopqrstuvwxyz **Open Sans Light** Open Sans Light is appropriate when a more fashion-forward or "feminine" voice is needed.

#### **Open Sans Regular**

Open Sans Regular works well across all media and applications. It's effective when used with large amounts of text reversed out to white.

Open Sans Bold Open Sans Bold is ideal for headlines and subheads. Open Sans Bold also works well in signage.

#### **Open Sans Italic**

Open Sans Italic is used when referring to book, movie, or music titles. It's a workable alternative for instances where a script font might be desired



#### Size and weight

Limit type to no more than three sizes. Use Bold for large headlines. Use Regular or Semibold for increased legibility at small sizes or over backgrounds.

#### Letter spacing

Letter spacing (also known as tracking) is the space between letters.

In some cases, spacing may need to be adjusted. Make sure that letters never touch one another. See the chart at right for tracking guidelines.

#### Case

Sentence case is our standard for all communications. Use all-uppercase sparingly—for titles, short headings, or subheadings, and never for full paragraphs. Do not use all-lowercase type.

#### Line spacing

Type should always be set flush left, ragged right.

#### Justification

Line spacing refers to the space between lines of type. See the chart at right for line spacing guidelines.

Spac	ing
Body text (<8~14pt)	
Subhead text (14~36pt)	
Headline text (36~72pt+)	

### g Guidelines Chart

Leading	Tracking
120% (minimum)	0
110% (minimum)	-15
120% (minimum)	-15

Using Type Effectively

Please adhere closely to these guidelines when using the Open Sans typeface. Note: Some natural distortion of type is inevitable when used in a photo or illustration. All the same, please maintain the overall integrity of the typeface.

ABCDEFCH IKLMNOPOR STUVWX V7 abcdefghijklm nopgrstuvwxvz 01234567890

#### Dos and Don'ts of typeface usage

- **Do** use a combination of uppercase and lowercase
- **Do** use only approved colours
- **Do** use only the approved Azure Power typefaces
- **Do** align text in body copy flush left and ragged right **Don't** Use right-aligned type.
- **Do** use Garamond font for emails, presentations, excel and word files
- **Do** avoid using all uppercase
- **Do** set Garamond as the default font in your mailing client
- **Don't** use special effects to emphasize type
- Don't change kerning when setting headlines or copy
- **Don't** distort the typefaces

**Don't** substitute other typefaces unless you are using Oswald for heading or Garamond for corporate communication

Don't	use hyphenation in general, and especially in
	headlines.

- **Don't** kern text too tightly or loosely.
- **Don't** Stretch type horizontally or vertically.
- **Don't** Use loose line spacing measures.
- **Don't** Use more than 1 or 2 type styles in close proximity, and try to follow the rule of 3 type sizes per page layout.

## Our Imagery

#### Images

- Natural; not posed or stylized
- High quality
- Showing positive emotional benefits
- Supporting the key personality traits of the brand: Devout, Honest, Efficient, Leader and Confident
- Activity- and/or product-focused
- For Power Plants, try using images that display the scale of the plant
- To display technology, prefere close-up shot



#### lcons

- Encourage use of icons as they can be visually pleasing, easy to recognize and consumes lesser space
- Use approved brand colours while selecting the background and border of the icon

- \* Do not use stock imagery without procuring it \* Use only the images and icons available at our brand depository
- \* In case you can not find the desired image or icon, contact corporatemarketing@azurepower.com





## Our Tone and Voice

#### Communicating in the Azure Power Voice: The Role of Our Brand Personality Traits

Offer tips or suggestions Use more do's than don't Give correct numbers Devout Give realistic timelines Show actual picture Raise flag whenever necessary Honest Be brief and clear Follow the timelines Efficient ..... Use technology and demostrate the same while giving examples to our stakeholders Leader Demonstrate with the success stories Talk about the achievements Confident Know what you are talking about Be Optimistic Share your enthusiasm

Respond to queries timely

Use Positive Language

1. Be conversational.

A conversational tone sets us apart from others. We often speak in fragments, so it's fine to use them in your writing. Use personal pronouns (i.e., we, you, our, your).

#### 2. Use a gender neutral voice.

Read the message in your head with a female voice and then with a male voice. We're a company of both genders. The voice should reflect that.

#### 3. Use first person instead of third.

Say "We have the largest portfolio under NSM," instead of "Azure Power has the largest portfolio under NSM" It's not "Azure Power hires from local community," but "We hire from local community"

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### How it is applied

Please follow the formatted sample to create a signature that reflects our identity.

#### Formatted email signature sample

000		New Message		e
$(\Box) \bigcirc ($	a ( ) ( ) (	(1)		
Send Chat	Attach Address Fonts Co	olors Save As Draft	Photo Browser	Show Stationery
To:				
Cc:	-			1
Bcc:				
	14			
Subject:				
	ext) 280   m: + 91 85274 36995			
a: 5 <sup>m</sup> Floor, Southern www.azurepower.con	Park, D-II, Saket Place, Saket, New Delhi -	110017		
Affordable Solar Po Entrepreneurship I	wer for Generations Excellence I Socially Responsible I Hor	nesty		

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# Email Signature

#### Regards,

#### Nishant Shukla

Assistant Manager, Marketing Azure Power **t:** +91 11 49409800 (ext) 280 | **m:** + 91 85274 36995 a: 5th Floor, Southern Park, D-II, Saket Place, Saket, New Delhi - 110017 www.azurepower.com

#### Affordable Solar Power for Generations Entrepreneurship I Excellence I Socially Responsible I Honesty

any damage caused by transmitted viruses.

Font: Garamond (Outlook), Sans Serif (Gmail) Size: 11.5 (Outlook), Normal (Gmail) Colour: Black(R:0, G:0, B:0) Font Weight: Regular
Font: Garamond (Outlook), Sans Serif (Gmail) Size: 11.5 (Outlook), Normal (Gmail) Colour: Black(R:0, G:125, B:198) Font Weight: Bold

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### PowerPoint Templates

Use only the approved Azure Power PowerPoint template whether you're presenting internally or to suppliers or to trade groups — any time you're presenting in an official capacity for Azure Power. Please write to corporate marketing team for the updated template.











### Use black and white and PANTONE® 285 C.

For authorized, original artwork for the approved stationery, contact Marketing department.



#### Letterhead, Size A4

 Azure Power India Private Limited

 Regd. Office: ST Pioor, Southern Park, D-II, Saket, Place, Saket, New Delhi - 110017

 CN : U401060L2008PTC174774

 © +91 114494 9800

 © +91 114494 9800

 © +91 114494 9800

#### Envelope



Azure Power India Private Limited 5<sup>th</sup> Floor, Southern Park, D-II, Saket Place, Saket, New Delhi - 110017 Tel.: +91 11 4948 9800, Fax: +91 11 4940 98007 Email: corporatemarketing@azurepower.com

www.azurepower.com